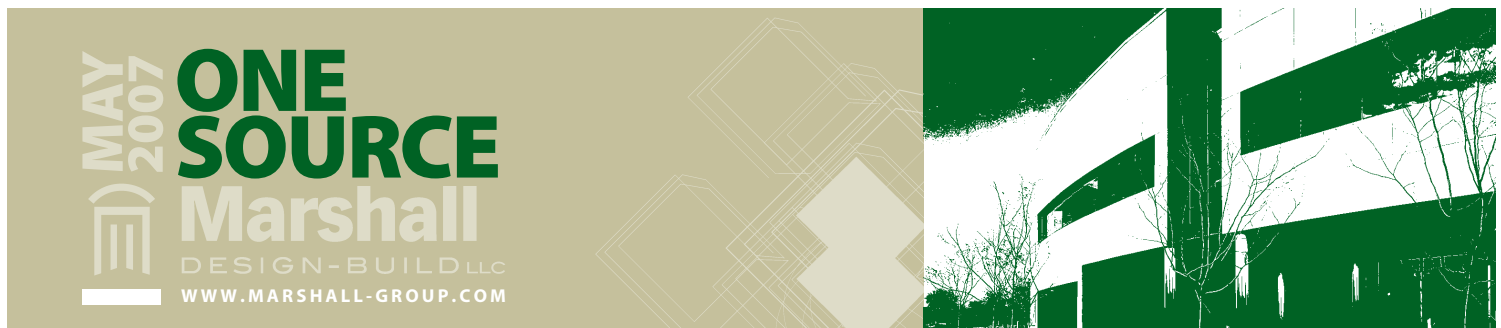




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THOUGHTS & PRAYERS

Marshall would like to ask that you please remember the following individuals and families of the names listed below:

- **Kalli May Margaret Marshall**, granddaughter of Mitch and Linda Marshall
- **Tammy Maynard**, wife of Steve Maynard
- **Valerie Hancock**, wife of Cal Hancock
- **Lilly Jones**, granddaughter of Warren Marshall
- **Patrick Holmes**, father of Patrick, hospitalized at Baptist East

*All the families at Marshall that may have unspoken prayers

EVENTS

Marshall Design-Build had a cooking team in the Alabama Wildlife Federation Wild Game Cook-Off hosted at the Alabama Robert Trent Jones Golf Course in Prattville, Alabama, on April 26, 2007. **Andy Davidson** and **Dr. Guinn Paulk** were the head chefs for our team. They cooked up mallard duck breasts with fig brandy sauce.



COMINGS & GOINGS

Marshall would like to welcome to our team:

- **Rachel Bostic**, who recently joined Marshall as a project manager assistant.
- **David Stockham**, now with us as an IT manager.
- **Patrick Holmes**, who has joined Marshall as a carpenter.
- **Sammy DeBardelaben**, working part-time in the Auburn office assisting Tammy Anderson.
- **Kristy Eubanks**, who recently joined Marshall as a marketing assistant.

We would like to wish the best of luck to employees who have left the company:

- **Jody Brooks**
- **Lee Ingram**
- **Kirk Peoples**

HORIZONS

Marshall Designs and Builds New Website

Marshall is proud to announce our new website: www.marshall-group.com. The new website boasts a new, innovative look and will keep visitors up to date on all of the companies that make up Marshall Group: Marshall Capital, Marshall Consulting, Marshall Design-Build, Marshall Engineering Services, Marshall Steel Buildings, and Marshall Properties.

The website will focus mainly on Marshall Design-Build, with a Project Gallery featuring certain projects from categories such as Retail, Worship, Office, Automotive, Industrial, and Medical. Our website will also detail case studies from past projects and post video from a live construction camera.

To better serve our clients, we've also added a "TeamWorks" section – a collaborative design tool that will allow engineers, architects, owners, and vendors to communicate with each other during the feasibility, design, and construction process. In addition, the new website will offer a Feasibility Calculator to help owners instantly determine preliminary budget figures.

PARTNER NEWS

Warren Marshall Joins Committee of 100

Warren Marshall has accepted an invitation for active membership in the Montgomery Area Committee of 100. The Montgomery Area Committee of 100 is a limited-membership organization of some of the region's most influential leaders. Through the organization's collective influence, it works to ensure that the region is competitive in its economic development strategies, and that our region's governmental entities understand the importance of a positive business climate in our Chamber of Commerce's efforts to create and preserve jobs.

The mission of the Montgomery Area Committee of 100 is to promote the economic betterment of the Montgomery area by encouraging the location of new industries and expansion of existing industries within the region.



After earning his BS in Education from Auburn University in 1972, Wilson began a long career at his high school alma mater, Macon Academy, coaching baseball and football, and winning Coach of the Year in 1973 for guiding the basketball team to the state championship. After serving as headmaster beginning in 1994, Wilson helped move the school to Montgomery County, increasing the enrollment from 48 to more than 500.

In 2000, he became a teacher and coach at Hooper Academy. For the past several years, Wilson has brought his project supervising expertise to Latin America, building churches as part of the Frazer Memorial Methodist Church mission program.

PICTURE: Jimmy Wilson with longtime friend Harris Shanks.



Jimmy Wilson Wins AISA Hall of Fame Award

James (Jimmy) Wilson, Jr., Marshall's project specialist, was presented with the Alabama Independent Schools Association Hall of Fame award on February 26, 2007, at the Embassy Suites Hotel in Montgomery, Alabama.

WHAT'S GOING ON IN THE INDUSTRY

DESIGN-BUILD LEGISLATION SWEEPS THE NATION

By G. William Quatman, FAIA, Esq.
Chair, AIA Design-Build Advisory Group

More than 300 new laws in six years

Since the start of the decade, the number of bills introduced each year to allow use of design-build as an alternative method of delivery has increased steadily. On average, a remarkable 35 percent of these bills pass each year. As the chart below shows, in the past five years alone, there has been an average of 176 bills introduced, with 60 passing.

YEAR	INTRODUCED	PASSED	PERCENTAGE
2001	49	30	61%
2002	143	52	36%
2003	127	66	52%
2004	159	35	22%
2004	159	35	22%
2005	251	84	33%
2006	199	64	32%
TOTAL	928	331	35%+ AVERAGE

This brings the total for the past six years to 331 passed out of 928 introduced. The passage rate of over 35 percent is far more than the average pass rate for legislation introduced in the states annually. To the surprise of many, this legislation is "owner-driven" by government agencies, cities, and school districts – not by the AIA, DBIA, AGC, or any other industry association. Public owners are looking for alternatives to low-bid, multiple contracts, and are attracted by the cost and time savings that design-build can offer.

More and more states enacting d-b laws

Not too many years ago, there was very little authority to use design-build in the public sector. The federal government has been using design-build for more than a decade, based largely on authority granted by passage of the Federal Acquisition Streamlining Act of 1994 (FASA) and the National Defense Authorization Act of 1996. These two laws permitted the federal government to procure design-build services using a two-phase selection process.

Under the 1996 act, all federal "executive agencies" are permitted to use design-build if that method is appropriate for the public project. If so, then the first phase of the process involves evaluation of specialized experience and technical competence of the proposers. Cost-related evaluation factors are not permitted in this phase. Then, proposers submit bids for the project.

The contract is awarded to the design-build team with the highest overall ranking, based on qualifications and price. As a result of passage of the 1996 federal design-build statute, the Federal Acquisition Regulations (FAR) were amended in 1997 to incorporate design-build procedures.

Following the lead of the federal government, state legislators passed laws across the nation to enable public agencies to use design-build as an alternative method of delivery. At the start of 2006, there were only six states left that had no authority to use design-build on public projects. One of these holdout states was Kansas (excepting sunsetted legislation that had permitted two "pilot" projects).

In early 2006, however, the Kansas legislature overwhelmingly adopted a public design-build law, which passed as House 122-2 on February 8, passed as Senate 31-8 on March 22, and was presented to the governor on March 31. The new law allows Kansas state agencies and "state educational institutions" to use:

- Design-Build
- Construction Management – At Risk
- "Best Value" Selection

Alabama one of five holdouts

With the passage of the new Kansas law, the list of states without design-build laws on the books is down to just five states: Alabama, Iowa, Michigan, Rhode Island and Wyoming.

Even without specific legislation, court cases in Alabama have permitted the use of design-build in limited situations, despite challenges that the process violated state competitive bidding laws. There is one 1999 Alabama Supreme Court case in which an HVAC design-build contract was challenged as violating the public competitive bidding law. However, the court found the contract to be exempt as a "service contract" under different state law. There are also some state attorney general opinions that have found certain design-build contracts to be exempt from the state "bid law."

No new legislation was introduced in 2006 to permit use of public design-build in Alabama, and none is yet pending in 2007.

PEOPLE, PLACES & THINGS

Marshall Design-Build is proud to announce the activities of several of our employees' family members...

BIRTHS

Drew and **Kristal Marshall** are proud parents of **Kalli May Margaret Marshall**, who was born March 22, 2007, at 11:42 PM. **Kalli May** weighed 7lbs. 14oz. At right: **Mitch** and **Linda Marshall** with Kalli May, their first grandchild.



EXPECTING

Will and **Hollis Marshall** are expecting their second child in September.

Wade Homan, Marshall Site Manager, and his wife, **Jennifer**, are expecting a baby due on or around Septemeber 19th.

HONORS

Mike Bumgardner's middle daughter, **Leslie**, a certified occupational therapist at Children's Hospital in Birmingham, has been hired by Russell Hospital in Alexander City to start and head up an occupational therapy department. **Leslie**, 28, will start her new job in April.

LUNCHTIME WIN TAKES MARSHALL EMPLOYEES DOWN THE STREET

Tonya Robertson recently won a lunch trip sponsored by radio station Y-102 for ten Marshall Design-Build employees. The group was transported in a stretch Excursion limousine compliments of Touch of Class. Tonya's group was picked up at the office and taken to Down the Street Café for lunch on April 11, 2007. All had a great time!

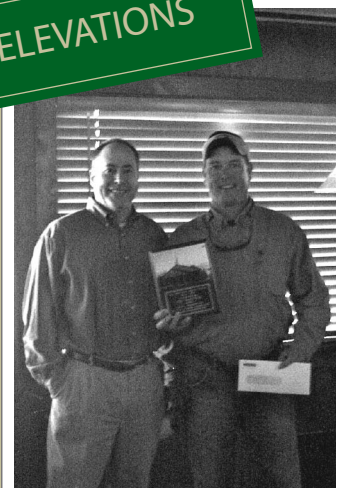
Speaking of "Down the Street," Marshall Design-Build completed Down the Street Café for owner **Gail Snider**. At the time it was first built, Gail worked at another restaurant on Zelda Road. When customers kept asking where her new restaurant would be located, she answered, "Down the Street."

When another Marshall project has successfully been completed to the satisfaction of the client, we like to take the time to recognize the hard work that goes into a major project.

On-site managers are vital to Marshall's design-build concept and deserve a big round of applause for their dedication to the job.

Site Manager **Eric Robertson** is a great asset to the Marshall team. In December, he was recognized at Prattville Christian Academy for all of his hard work and dedication. Eric, who is currently working for Marshall at The Waters, continues to do a great job.

Marshall is also proud to congratulate **Cal Hancock** on doing an outstanding job on Bell Missionary Baptist Church. Cal is a valued asset to Marshall Design-Build.



John Marshall presents Cal Hancock with an award on March 7th.



PROJECT SPOTLIGHT

MONTGOMERY CARDIOVASCULAR ASSOCIATES

Montgomery Cardiovascular Associates approached The Marshall Group with a specific project in mind: a three-story main building and an adjacent facility that would be used to house a sleep clinic. The organization had identified a piece of property they were interested in building on, and had a specific, complicated set of requirements for their facilities. Marshall took the project on and began with a comprehensive due diligence examination of the proposed site. Marshall's examination revealed a number of issues with the proposed site. One issue was that

the site was actually comprised of two lots that would have to be platted into one. This was further complicated by the fact that an easement existed across the center of the site. Marshall's civil engineer was able to work out the necessary details to dissolve the easement and combine the two lots into one.

Marshall also determined that there was not sufficient property to accommodate the required parking for a three-story building, nor did it have space for additional parking for the sleep clinic.

Our civil engineer worked with the city to find a solution. For the main building, Marshall got permission from the city to install large, box culvert piping on a storm drainage easement, resulting in the thirty additional parking spaces needed to make the main building feasible. The civil engineer and the city also worked out a rare "franchise agreement" that allowed Marshall to place twenty-eight additional parking spaces on the city's right of way along Taylor Road to accommodate the needs of the sleep clinic.



With the property issues resolved, Marshall Design-Build moved into the development and construction phase of the project. Montgomery Cardio Associates needed a building that would meet stringent structural, electrical and mechanical requirements to support a variety of medical-related equipment, including nuclear scan cameras, echo machines, digital x-ray equipment, and exam rooms with wireless access for digital EKG. Marshall Design-Build is responsible for 100% of the design and construction of this facility, which is currently underway, on time and on budget. At left: rendering of the Montgomery Cardiovascular Associates property.